

***Metro Retail surpasses PhP40-billion sales mark in FY 2025;
achieves double-digit growth in EBITDA and NIAT***

26 March 2026, Manila, Philippines – Metro Retail Stores Group, Inc. (MRSGL) closed FY 2025 with a net income of PhP682.64 million, representing a 12% increase over the previous year. This performance was driven by solid growth across key business segments, strategic new store openings, margin expansion, and a steadfast focus on cost management and operational efficiency.

The Company's total sales reached PhP41.56 billion, up 4.9% from 2024. Same-store sales growth (SSSG) was reported at 0.6%, reflecting the resilience of the underlying business despite minor disruptions encountered during the year.

Blended gross margin improved to 21.8% (from 21.4% in 2024), bolstered by stronger margins in the food retail segment. This helped offset a 9.3% rise in operating expenses, which were influenced by new store launches, rising utility and personnel costs, and calamity-related losses. To mitigate inflationary pressures, MRSGL is continuing its cost management and sustainability efforts, including the installation of solar PV systems in up to 19 of the Company's stores.

As a result of these balanced efforts, MRSGL's cash earnings (EBITDA) rose to PhP2.63 billion, a 12.4% increase from the prior year.

In 2025, MRSGL expanded its footprint across Luzon and the Visayas with the opening of ten (10) new stores. This growth included the continued rollout of small-format Metro Value Marts and the launch of a new Metro Supermarket and Department Store in Bais, Negros Oriental. The Company has constantly embraced retail innovation by launching Metro Corner lifestyle stores. This initiative was highlighted by the opening of Metro Corner at Mandani Bay, which marked MRSGL's entry into the premium urban market with a selection of curated essentials and artisan products.

On the corporate governance and sustainability front, MRSGL was recognized for the second consecutive year with the Golden Arrow Award by the Institute of Corporate Directors (ICD), reaffirming its strong commitment to ethical leadership and good governance. The Company also maintained its inclusion in the Fortune Southeast Asia 500, reinforcing its position among the region's largest and most trusted retailers.

In line with its commitment to delivering shareholder value, the Company declared regular cash dividends of PhP194.09 million, or PhP0.06 per share.

"2025 was a year of disciplined execution and measurable impact for MRSGL," said Joselito G. Orense, President and COO. "By strategically expanding our network into high-growth regions and introducing innovative store formats, we strengthened our market presence, delivered higher sales and margins, and improved cash earnings. These results reflect the dedication of our teams nationwide and our commitment to serving customers with modern retail experiences while driving sustainable, long-term growth."

To date, Metro Retail operates a total of 81 branches across Luzon and the Visayas under the formats Metro Supermarket, Metro Department Store, Super Metro Hypermarket, Metro Value Mart, and Metro Home Improvement and Lifestyle. In line with its commitment to sustainable growth and strong corporate governance, MRSGL continues to expand its retail network.

